President Urges Pacific Policy, and Democracy of Bustness at Detroit.

WOULD LIFT UP MEXICO

Henry Ford Raises a Big Banner at His Plant for Executive.

DETROIT, July 10 .- President Wilson arged peace reached by mutual understanding rather than by force and delended the Democratic party as a friend of business in speeches to-day to enthuslastic audiences. The hall here in which he spoke to the World's Salesmanship Congress was jammed. An audience estimated at 50,000 greeted him at the Ford motor plant, and to-night in Toledo another throng listened to his brief rear platform address.

In front of Henry Ford's plant was a large banner on which was this wording,

large banner on which was this wording, composed by Mr. Ford:
"Our hats off to the President who has been used to war."

Mr. Ford was one of the reception committee. While waiting for Mr. Wilson's arrival Mr. Ford remarked:
"I would not consent to run for President against Mr. Wilson. He is onto the interests and is not afraid to talk back to them. And he has maintained peace."

President Wilson aroused great en-thusiasm at the Salesmanship Congress by urging that business men carry jus-tice and fair dealing into the the world, particularly those of Mexico, and thereby establish confidence in American principles.

Crowd Shouts "Peace."

When the President asked the crowd what it desired at the end of all the pres-ent world troubles, it shouted "Peace!" in one voice, and then he added that his

wish was "permanent peace."

"I hear some men say," he said, "that they want to help Mexico, and the way they propose to help her is to overwhelm her with force. That is the wrong way as well as the long way. After fighting them you would have a nation full of justified suspicion. Thus you would not help them. You would shut every door against you.

she thinks we do not want to serve, but possess, her. And she has justification for these suspicions in the way some gen-tlemen have sought to exploit her posses-

"I will not serve these gentlemen, but will serve all Americans by trying to rve Mexico herself. The way to estabserve Mexico herself. The way to estab-lish our sovereignty is to respect hers."

The President added that he believes in the old Virginia bill of rights, which declared that a country may do as it pleases with its own government. This information, the President said, was for those gentlemen who would "butt in."

Mr. Wilson declared that the merchant marine, which some are "so slow in giv-

More Active Part in Trade.

Great world changes which are now taking place, the President continued, will force the United States to take a

more active part in world trade in the future.

"These are days of incalculable change," he said. "It is impossible for anybody to predict anything that is certain in detail with regard to the future either of this country or of the world in thing is perfectly clear, and that is that the United States will play a new part and that it will be a part of unprece-dented opportunity and greatly increased responsibilities."

Timidity must be cast aside by those who seek the world trade, he said, and a knowledge of conditions of business and conditions "throughout the round globe" will be essential to success.

"No amount of mere push, no amount of mere hustling or, to speak in the Western language, no amount of mere rustling, no amount of mere active enterprise will suffice," he added. "In the relationship of nations with each other many of our antagonisms are based on misunderstandings, and as long as you do not understand a country you cannot do not understand a country you cannot

trade with it."

"Lift up your eyes to the horizons of business." he concluded. "Do not look too closely at the little processes with which you are concerned, but let your thoughts and your imaginations run abroad throughout the whole world, and with inspiration of the thought that you are Americans and are meant to carry liberty and justice and the principles of humanity wherever you go, go out and humanity wherever you go, go out and sell goods that will make the world more comfortable and more happy and convert them to the principles of America."

Secretary Redfield, ex-Senator Lafay-ette Young, publisher of the Des Moines Capital; Hugh Chalmers, the Detroit auobile manufacturer, and Norval Haw. kins, a Detroit business man, also made

From the hall the President went to the Detroit Athletic Club, where he held a reception to members of the sales-manship congress. Thousands of per-tons who were unable to sain admission to the hall stood along the streets out-side the club and applauded him when he posed for motion pictures with Gov. Ferris of Michigan and others.

At a non-partisan luncheon in the De-troit Athletic Club, the President de-fended the Democrats. A prominent Re-publican had told him during the day that the Republican had been deriving pleasure from association with Demo-crats. In reciting the incident Mr. Wil-son declared that he long had actived son declared that he long had enjoyed the friendship and companionship of Re-publicans, because being a teacher, he "would like to teach them something."

Selfishness in Viewpoints.

"We have been trying, some of us, for a good many years to teach in politics as well as elsewhere this lesson, that we are all in the same boat," he said. "We have common interests and it is our business to understand and serve those common interests. The great difficulty that has confronted us, gentlemen, has often been that we have deliberately looked at these common interests from self-chosen angles, which made them look as if some of us were separated from others and of us were separated from others and as if some of us wanted to depress busi-ness, for example, and others of us wanted to exalt business.

wanted to exalt business.

"I dare say that you have noticed that the same necessity to make a living is imposed upon Democrats as upon Republicans and I dare say you are ready to believe that Democrats are just as willing to make a good living as Republicans. Therefore, it seems to me logically to follow, though I have been quoted as having no regard for logic, that Democrats are naturally as much interested in the business prosperity of the United States as anybody else. So that it you believe that they are not as fitted to guide it as other persons, you cannot be doubting their interest; you are only impugning their intelligence."

AS WILSON SPEAKS Buses now make **FAR Side Stop**

Stand on the far corner when you want a bus. Wait until it crosses the street and then it will swing in close to

he added, that the average man under-stands the business necessities of the country as well as the extraordinary

tinued, "in what I sincerely believe to be an entirely non-partisan spirit to the democracy of business. An act was recently passed in Congress that some of the most intelligent business men of this country earnestly opposed—men whom I knew, men whose character I trusted, men whose integrity I absolutely believed in. I refer to the Federal reserve act, by which we intended, and succeeded, in taking credit out of the control of a small number of men and making it available to everybody who had real commercial assets.

"The very men who opposed that act, be an entirely believe that the rediscount privilege was of little value, and 34 classified the

progress if you do not need progress yourself. That is what it means. I am not impugning the intelligence even of the men who opposed these things, because the same thing happens to every man if he is not of extraordinary make man if he is not of extraordinary make-up, that he cannot see the necessity for a thing that he does not himself need. When you have abundant credit and control of credit, you, of course, do not need that the area of credit should be broadened."

President Wilson and his party left here in the afternoon for Washington

NEWARK, N. J., July 10 .- Franklin Murphy announced to-day that he will be a candidate for the Republican nomi-

BANKERS DISAGREE DUAL SUBWAYS TO ON RESERVE PLAN

System's Critics Outnumber City Informed by Commission Advocates in 5,340 In-

More than 5,340 banking institutions in all parts of the United States have expressed their opinion of the new Federal Reserve system of banking in response to questions sent out by the Guaranty Trust Company, which has published the results in a pamphale entitled: "What the Banks of the United States have expressed their opinion of the new Federal Reserve system of banking in response to questions sent out by the Guaranty Trust Company, which has published the results in a pamphale entitled: "What the Banks of the United States Think of the Company, which has published the results in a pamphale entitled: "What the Banks of the United States Think of the Federal Reserve Act." The number of criticard those more favorable answers was more than either of the two other kinds.

Of the 1.760 favorable replies, 1.229, or 76 per cent., were from member banks. Of the 1.773 unfavorable answers, 1.088, or 61 per cent., were from member banks. Of the 1.773 unfavorable answers, 1.088, or 61 per cent., were from member banks. Of the 1.60 favorable replies, 1.229, or 76 per cent., were from member banks. Of the non-committal reports, 392, or 21 per cent., were from mon-member banks. Of the 1.473 unfavorable answers, 1.088, or 61 per cent., were from mon-member banks. Of the 1.473 unfavorable answers, 1.088, or 61 per cent., were from mon-member banks. Of the 1.473 unfavorable answers, 1.088, or 61 per cent., were from mon-member banks. Of the 1.473 unfavorable answers, 1.088, or 61 per cent., were from mon-member banks. Of the 1.480 favorable report of Commissioner Travis H. White the state of the United States have to raise the extra of the state of the conductor for a map and route schedule.

Ask the conductor for a map and route schedule.

The city will have to pay \$2,000,000 for Travis H. White Guaranty H. Whi

real commercial assets.

"The very men who opposed that act, and opposed it conscientiously, now admit that it saved the country from a ruinous panic when the stress of war came on, and that it is the salvation of every average business man who is in the midst of the tides that I have been trying to describe.

The very men who opposed that act, was of little value, and 34 classified the was of little value, and 34 classified the rediscount privilege as of no value; 257 asserted that the system was of no use to country banks, while 624 indicated that the midst of the tides that I have been trying to describe.

The very men who opposed that act, was of little value, and 34 classified the value, and 34 classified the was of little value, and 34 clas Among non-member banks, 349 suggested general approval, 40 advocated allowing part of the reserve to be carried with the correspondent and 37 thought the Federal Reserve Bank should not compete with members. Thirty-six be-

compete with members. Thirty-six be-lieved that a ruling in regard to State banks should be embodied in the law. More than 274 non-member banks said that rediscount privileges were of little value because of the kind of paper, while 108 based their objection on the maturity of the paper. There were also 105 non-member banks which objected to red tape those gentlemen who would "butt in."

Mr. Wilson declared that the merchant marine, which some are "so slow in giving us." will be a great help to the business interests of the United States. To gain foreign business, however, he added, it will be necessary for American business men to adapt the goods to the demands of other countries, and not try to force their own ideas on other markets. Salesmanship, he said, would go hand in hand with statesmanship after the close of the war.

More that President said, was for the afternoon for Washington. In the party were Mrs. Wilson and his party left in the afternoon for Washington. In the party were Mrs. Wilson and Secretary Tumulty.

Judge Lindsey Won't Rus.

Chicago, July 10.—Judge Ben B. Lindsey of Denver has declined to become a candidate for Vice-President on the Prohibition ticket, it was announced at headquarters of the national committee of the Comptroller and 143 to the incumbent of the Comptroller's office.

Murphy Out for Secretary Plan War on the Headquarters of the mational committee of the Comptroller's office.





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favored MAY GIVE CITY \$1,000,000 MORE Appellate Court Rules on Taxation of Foreign Corporations.

A verdict that may increase the city's tax income by \$1,000,000 was rendered by the Appeliate Division of the Supreme Court yesterday in deciding that foreign corporations can be compelled by the city to appear in supplementary proceedings to determine the amount of personal property the corporations own in this city for taxation.

City Chamberlain Bruere brought up a test case against the Coca Cola Company to see if that corporation's property in the State is exempt from taxation. The court said:

"The tax law authorizes the municipal

The court said:
"The tax law authorizes the municipal
authorities to invoke such supplementary
proceedings in aid of the collection of
the tax without making any distinction
between domestic and foreign corpora-

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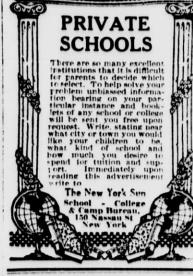
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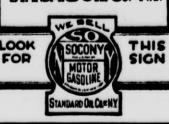
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is planned by the educational bureau o the National Fertilizer Association, whose annual convention opened here to-day. Representatives of ninety fertilizer manufacturers were present.

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